

MJ Kellner Foodservice Launches New AutoPay, Online and Mobile Payment Solutions from FTNI; Streamlines Accounts Receivables Operations and Processes on a Single, Truly Integrated Platform

Multi-dimensional Full-line Foodservice, Equipment and Supply Distributor Serving Customers Across 12 States Launches New Integrated Receivables Processing Solutions from FTNI.

OMAHA, Neb. (PRWeb) August 29, 2019 – Financial Transmission Network Inc. (FTNI), a provider of industry-leading integrated receivables solutions, today announced MJ Kellner Foodservice, an employee-owned full-line foodservice distributor based in Springfield, Illinois, has launched several modules of the ETran Integrated Receivables platform to deliver new features, functionality and drive new efficiencies within its internal and customer-facing accounts receivables operations.

Locally owned and operated since 1920, and employee-owned since 2013, MJ Kellner's service area begins in Springfield, Illinois, and radiates out more than 100 miles in every direction. A proud Member of [UniPro Foodservice](#), MJ Kellner's exceptional quality and brands are diverse enough to serve virtually any industry—from local catering businesses to large hospitals, hotels and much more. Over the past nine decades, [MJ Kellner Foodservice](#) has evolved into a successful multi-dimensional full-line Foodservice, Equipment and Supply distributorship and continues to experience growth under the leadership of William (Bill) Kellner, the third-generation owner.



FTNI's customer base within the foodservice, beverage, and janitorial & sanitation supply sectors continues to expand, adding 40+ new [distribution](#) customers in the past three years. Currently used by leading companies across the U.S. and Canada spanning numerous industries, ETran has been proven to accelerate processing times by as much as 80 percent and reduce DSO by more than four days.

MJ Kellner's use of the ETran Integrated Receivables Platform includes three of FTNI's most popular electronic payment solutions among foodservice distribution companies—[AutoPay](#) (automatic debit), [Online Payment Portal](#) and the ETran [Mobile Payment](#) App. The A/R department within MJ Kellner will also benefit from ETran's unique ability to deliver true straight-through processing into its back-office systems, enabling the automation of previously manual posting and cash application operations.

"The addition of FTNI's AutoPay, Online and Mobile solutions represent an exciting opportunity for us to not only become more efficient in our A/R operations, but also improve the convenience, security and overall customer experience when making payments to MJ Kellner," said Dave Rikas, COO at MJ Kellner. "These great new capabilities offer several new ways for our customers to remit payment, while also



driving new operational efficiencies within our receivables organization—it really is the best of both worlds.”

ETran’s highly-configurable, modular design allows A/R organizations to efficiently tailor the platform to their unique business processes and workflows to modernize payment processing operations across all payment methods and channels, from a single platform. ETran’s agnostic, ‘plug-n-play’ nature works with existing banking and merchant processor relationships and supports efficient integration (batch or real-time) with any back-office system. All payment information is processed and stored on ETran’s fully compliant—PCI, HIPAA, SSAE 16 and more—Software as a Service (SaaS) platform.

“The demand for the ability to consolidate the acceptance, processing and posting of multiple payment methods and channels on a single receivables processing platform is something we continue to see gaining adoption among distributors,” said John Karhoff, director of sales at FTNI. “The team at MJ Kellner has fully embraced the ETran platform and the game-changing efficiencies it can drive within their A/R operations. We look forward to supporting and growing their use of the platform for many years to come.”

About MJ Kellner

MJ Kellner is a successful multi-dimensional full-line Foodservice, Equipment and Supply distributorship based in Springfield, Illinois. Under the leadership of William (Bill) Kellner, the third-generation owner, MJ Kellner has been locally owned and operated since 1920, and employee owned since 2013. MJ Kellner's roots lie in its separate Contract Division. This division of MJ Kellner has been extremely successful and is known as one of the leading contract foodservice suppliers in the country. The Contract Division focuses its specialty on providing foodservice goods and services to prison, mental health and veteran's facilities on a contract basis in 12 different states. Learn more at mjkellner.com.

About FTNI

Financial Transmission Network, Inc. (FTNI) accelerates the way businesses accept, process, post and manage payments. Processing millions of transactions monthly, FTNI’s integrated receivables platform, ETran, accepts any payment method, via any payment channel—on a single, secure, cloud-based platform. ETran’s easy-to-deploy, modular design seamlessly integrates current business processes, bank and processor relationships, and back-office accounting software to deliver increased efficiencies and cost savings as a result of true straight-through processing. Founded in 2007, FTNI serves more than 20,000 corporate users from over 1,000 leading companies spanning numerous industries including Banking and Financial Services, Distribution, Insurance, Nonprofit, Property Management, Utilities, and more. For more information, visit ftni.com.